

General Information

Memphis, TN • December 11, 2008
Holiday Inn Select Downtown • 160 Union Avenue
 Registration: 8:00 am – 8:30 am • Session: 8:30 am – 4:30 pm
 Lunch Break: 12:00 pm – 1:00 pm (On Your Own)

Contact Lorman for hotel/seminar information at **866-352-9539** (please call hotel for accommodations or directions only). The facility is wheelchair accessible. If you need special accommodations, please contact us two weeks in advance of the program.

Walk-ins: Call Lorman for final schedule information.

Cancellations: Substitute registrants can be named at any time. A full refund, less a \$20 service charge, will be given if notification is given six or more business days in advance. Notification of less than six business days will result in a credit that can be applied to any Lorman products or services. If you do not cancel or attend, you are responsible for the entire payment.

Copyright Statement: Lorman seminars are copyrighted and may not be recorded or transcribed in whole or part without its express prior written permission. Your attendance at a Lorman seminar constitutes your agreement not to record or transcribe all or any part of it.

General Information:

- This seminar may be recorded.
- Lorman Education Services is not approved to offer self-study CPE credit for accountants; therefore, no CPE will be given for this program if ordered as a self-study package.

Continuing Education Credit

Please remember to bring your license number, ID or other necessary information to the seminar. This will ensure timely reporting of continuing education credit. Please visit our website at www.lorman.com for continuing education credit details as well as updates on any pending credits.



Lorman Business Center, Inc. is registered with the AIA Continuing Education System (AIA/CES). This 6.50 hour program offers 6.50 Learning Unit hours, which will be reported directly to the AIA/CES for AIA members.



This course has been reviewed and approved for inclusion in the Construction Compliance™ Certification Program and qualifies for 1.0 credit. Please visit www.lorman.com/certification/cc for more information.

This program has been approved by the Tennessee Commission on Continuing Legal Education and Specialization for a maximum of 6.7 hours of credit.

This course may count toward engineers continuing education hours.

Lorman Business Center, Inc. is a recognized provider registered with the PMI Registered Educational Provider Program (PMI R.E.P.). Lorman Business Center, Inc. accepts and adheres to all PMI R.E.P. Program policies, requirements and rules concerning the provision of professional education activities and materials. This course qualifies for 6.50 PDU's.

Lorman Business Center, Inc. has been approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 8405 Greensboro Drive, Suite 800, McLean, VA 22102. In obtaining this approval, the Lorman Business Center, Inc. has demonstrated that it complies with the ANSI/IACET Standards which are widely recognized as standards of good practice internationally. As a result of their Authorized Provider membership status, Lorman Business Center, Inc. is authorized to offer IACET CEUs for its programs that qualify under the ANSI/IACET Standards. Lorman Business Center, Inc. will award 0.65 CEUs to participants who successfully complete this program. Participants must complete an evaluation in order to receive CEUs. Please verify applicability with your professional board before attending.

IACET Learning Objectives

- You will be able to discuss design agreements.
- You will be able to identify clauses related to site issues and defects.
- You will be able to review dispute resolution clauses.

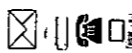
Lorman Education Services is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be addressed to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, TN, 37219-2417. Web site: www.nasba.org.

CPE Credit: Maximum Credit Hours: 8.0 each session (based on a 50 minute credit hour). Field of Study: Management Advisory Services. Prerequisite: basic knowledge of construction law. Level of Knowledge: Intermediate. Teaching Method: Seminar/Lecture. Advance Preparation: None. Delivery Method: Group-Live. Please refer to the information in this brochure for outline, course content and objectives. Upon completion of this course, you will receive a certificate of attendance. Final approval of a course for CPE credit belongs with each state's regulatory board.

Understanding the New Generation of AIA Standard Contract Forms • Memphis, TN • December 11, 2008

Mail: Detach or photocopy this panel and mail with payment information to:
 Lorman Education Services, Dept. 5382, P.O. Box 2933, Milwaukee, WI 53201-2933
 Fax: Complete this form, fax entire panel including payment information to 715-833-3953

Phone: 866-352-9539 (to register or for general questions)
 Internet: www.lorman.com Email: customerservice@lorman.com



you need special accommodations, please contact us two weeks in advance of the program.

Seminar Tuition (includes manual)

- \$339 for a single registrant
- \$438 for a single registration (\$339) plus CD recording (\$99*) of this seminar - Best Value -

Order Products From This Seminar Please allow four to six weeks after the date of the seminar for delivery. Please include \$7 for shipping and handling plus applicable sales tax. Please include your certificate if you are tax exempt.

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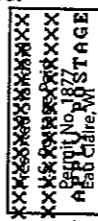
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Understanding the New Generation of AIA Standard Contract Forms

This seminar is designed for attorneys, presidents, vice presidents, owners, project managers, architects, engineers, controllers, accountants and contractors.

Memphis, TN
December 11, 2008

Moderator:

Clifton M. Lipman
Less, Getz & Lipman

Christopher M. Caputo
Less, Getz & Lipman

Joseph T. Getz
Less, Getz & Lipman

John D. Willet
Less, Getz & Lipman

Continuing education credit:

- AIA 6.50
- TN ENG
- PMI 6.50
- CC 1.0
- IACET 0.65
- TN CLE 6.7
- MS CLE 6.7
- CPE 8.0

See inside for details.

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Critical Issues on the Agenda

This seminar will be presented by Christopher M. Caputo, Joseph T. Getz, Clifton M. Lipman and John D. Willet.

- 8:30 AM – 8:45 AM **Program Overview and Understanding the AIA Document System**
- 8:45 AM – 10:00 AM **Design Agreements**
- B141 Owner-Architect Agreement
 - B151 Short Form Agreement
 - 2007 Amendments
- 10:00 AM – 10:30 AM **Construction Documents**
- AIA 101 Owner-Contractor Form
 - AIA Construction Management Agreements
 - Agency
 - Constructor
- 10:30 AM – 10:40 AM **Break**
- 10:40 AM – 12:00 PM **General Conditions for Construction A201**
- Relationship of A201 to Other AIA Documents
 - Role of the Architect
 - Correlation of Documents
 - 2007 Amendments
 - Change Order Provisions
 - CCD
 - Minor Changes
 - Contract Sum Adjustments
 - Time Adjustments
- 12:00 PM – 1:00 PM **Lunch (On Your Own)**
- 1:00 PM – 1:30 PM **Clauses Related to Site Issues and Defects**
- Site Investigation Clauses
 - Differing Site Conditions
 - Basis for Claim
 - Pricing
 - Dealing With Disputes
 - Inspection and Testing for Defects
 - Hazardous Materials and PCB
 - Uncovering Work
 - Notice of Claim
 - Resolving Disputes
- 1:30 PM – 2:00 PM **Payment Clauses**
- Schedule of Values
 - Pay Application Submission
 - Withholding Payment
 - Effect of Final Payment
- 2:00 PM – 2:50 PM **Termination and Indemnification**
- For Cause Termination
 - Suspension
 - For Convenience
 - Basic Indemnity
 - Patent Indemnity
- 2:50 PM – 3:00 PM **Break**
- 3:00 PM – 4:00 PM **Dispute Resolution Clauses**
- Claims Procedure
 - Mediation
 - Arbitration
 - 2007 Amendments
- 4:00 PM – 4:30 PM **A401 Subcontract Form**

Seminar Highlights

Get ready – the AIA document revisions are here, and they're going to affect your practices.

AIA documents affect every aspect of your project – and they've just been changed in some major ways. Come to this informative seminar and learn how the new documents affect the roles and responsibilities of each participant in the project.

You'll explore how recent trends in the industry have helped change dispute resolution provisions, indemnity issues and much more. Our expert faculty will guide you through the pros and cons of the revisions, as well as how to avoid potential pitfalls of using the documents. AIA contracts are too important for you to ignore – register today and we'll shed some light on the documents and their revisions.

Benefits for You

- Know your responsibilities when it comes to site issues and defects
- Determine the pros and cons of the revisions – including dispute resolution and other hot-button issues
- Navigate through the new owner-architect agreements with ease
- Decipher termination and indemnification issues
- Avoid the pitfalls of misunderstanding the widely used AIA forms

Professional Manual

You will receive a professionally prepared manual made exclusively for this seminar by our faculty. If you can't attend, you can still get the manual – along with a copy of the recorded seminar on CD – by simply using the registration form.

Lorman Bookstore

Visit our online bookstore at www.lorman.com for the thousands of manuals and audio recordings that are available from other Lorman seminars. Our policy is to fill all orders with the most recent editions available. Your bookstore item(s) will be shipped within three to five business days, upon receipt of your order.

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Special Issues for Condominiums and Subdivision Developments – Drafting Condominium and Planned Community Documents; Management of Condominium Associations and Common Interest Community Associations; Practice and Procedures in Association Law; Practical Considerations in Condominium Development and Association Management; Ethical Considerations.

Faculty: Carol H. Stewart, Burr & Forman LLP; Melinda M. Eubanks, Burr & Forman LLP; Darlene T. Marsh, Burr & Forman LLP. ©2008. 216 pages.

Item:	380443MAN	Manual Only	\$79
	380443EMN	E-Manual Only	\$79

Construction Lien Law – Contract Clauses; Mechanics' and Materialmen's Liens; Prompt Pay Act Claims; Preparation and Resolution of Payment Claims; Payment Bond Claims; Ethics and Professionalism.

Faculty: John T. Blankenship, Blankenship & Blankenship; J. Timothy Crenshaw, Kirksey & McNamee PLC; Timothy M. Gibbons, Chambliss, Bahner & Stophel, P.C.; Timothy H. Nichols, Law Office of Timothy H. Nichols, PLLC. ©2008. 220 pages.

Item:	376762TMX	CD and Manual	\$169
	376762MAN	Manual Only	\$79
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The Fundamentals of Construction Contracts: Understanding the Issues – Essential Construction Contract Terms; Avoiding Future Problems by Addressing Key Issues; Claims; Alternative Dispute Resolution; Project Delivery Systems; New Developments in Construction Law.

Faculty: Meghan H. Morgan, Woolf, McClane, Bright, Allen & Carpenter, PLLC; Robert P. Noell, Woolf, McClane, Bright, Allen & Carpenter, PLLC; R. Loy Waldrop Jr., Lewis, King, Krieg & Waldrop, P.C. ©2008. 142 pages.

Item:	378839MAN	Manual Only	\$79
	378839EMN	E-Manual Only	\$79

Our Distinguished Faculty

Christopher M. Caputo is an attorney with Less, Getz & Lipman. His practice areas exclusively include construction and surety law. Mr. Caputo has lectured extensively on construction law issues before various industry groups. From 1997 to 1999, he was legal counsel to the Massachusetts Department of Environmental Management, where he served as the department's delegate to the Governor's Comprehensive Construction Reform Initiative, aimed at streamlining the public construction contracting process. Mr. Caputo has written several construction-related publications, including *Construction Contracting for Government Entities* and *Design-Build Contracting in Tennessee*. He is the immediate past chairman of the Young Lawyers Committee of the American Bar Association on Construction Industry and is a member of the Division 5 Steering Committee. Mr. Caputo received his B.A. degree from Colgate University and his J.D. degree from the University of Miami School of Law. He is admitted to practice in state and federal courts in Massachusetts, Rhode Island and Tennessee.

Joseph T. Getz is an attorney with Less, Getz & Lipman. His practice areas include construction, fidelity and surety. He is a member of the Memphis, Tennessee and American Bar Associations; The Mississippi Bar; the American Bar Association Forum Committee on Construction, Fidelity and Surety Law Committee; the Construction Financial Management Association; and Associated Builders and Contractors. Mr. Getz is also a board member of the Tennessee Association of Construction Counsel. He is a frequent lecturer on construction, surety and fidelity law topics. Mr. Getz has numerous publications, including *Pyramids and Privity, a Discussion of the Miller Act*, for the Defense Research Institute. He is also co-author of *Handling Fidelity & Surety Claims*, Wiley Publications; *West Publication's Building and Construction Agreements*; and Aspen Publications' *Construction Law Handbook*. Mr. Getz received his B.B.A. degree from The University of Mississippi and his J.D. degree from Memphis State University.

Clifton M. Lipman is an attorney with Less, Getz & Lipman. Mr. Lipman's practice areas include construction, fidelity and surety, business and corporate. He is a member of the panel of arbitrators for the American Arbitration Association; the Memphis, Tennessee and American Bar Associations; CSI; the American Bar Association's Forum Committee on Construction; the Tennessee Construction Law Association; and the American Subcontractors Association. Mr. Lipman is a former adjunct professor of law at Herff School of Engineering at the University of Memphis. He is a co-author and frequent lecturer on construction law topics. Mr. Lipman received his B.B.A., M.B.A. and J.D. degrees from Memphis State University.

John D. Willet is an attorney with Less, Getz & Lipman. His practice areas include construction, surety, corporate, business litigation and insurance defense representing owners, contractors, subcontractors, suppliers, design professionals and sureties. Mr. Willet has been a frequent lecturer on construction and technology issues, and has written articles on construction issues. He is a member of the Memphis, Tennessee and American Bar Associations. Mr. Willet serves on the steering committee for Division Four of the American Bar Association's Forum on the Construction Industry, as well as the forum's Technology Committee. He is a member of the Tennessee Association of Construction Counsel and serves on its Technology Committee. Mr. Willet received his B.S. degree from The University of Southern Mississippi and his J.D. degree from The University of Memphis, where he was a member of the law review and a founding member and editor of the *Tennessee Journal of Practice and Procedure*.

Past comments from other Lorman seminars:

"Exactly what I needed, great overview of entire AIA document family."

— John Murphy, Senior VP
GZA GeoEnvironmental Inc.

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